

## **CA-6204-RESUME**

### **New Jersey**

#### **SUMMARY OF QUALIFICATIONS:**

Packaging professional with strong project management and team leadership skills. Experience in the chemical, automotive and electrical component industries with a diverse background in package design/development, cost savings/package rationalization, product labeling, hazardous materials regulations, acquisitions, distribution warehousing, cross functional quality teams, supplier and customer relations, problem solving/customer complaint resolution.

#### **PROFESSIONAL EXPERIENCE:**

##### **International Specialty Company: NJ**

**3/96 - 10/08**

##### ***Manager, Packaging Engineering & Warehousing***

- Designed a specialty poly blow molded, tight head drum with 6” opening in 2007 for viscous products which are susceptible to micro-contamination. These personal care products were previously packaged in open head steel drums per customer requirements. This eliminated over \$500M of annual product loss, disposal costs and lost sales.
- Initiated a project in 2008 to eliminate costly poly lined steel drums with the new poly drum with 6” opening. Annual savings are \$260M.
- Manage day to day contract distribution warehouse issues and conduct annual onsite audits. Reduced complaints by over 50% annually and recorded on time and complete customer shipments of 99.9% annually from 2001 through 2008
- Generated cost savings of \$591M in 2002 primarily working with ISP Logistics in Europe to implement corrective action with plants and distribution centers by improving export container blocking and bracing methods. This significantly reduced damage and associated product repackaging and disposal costs.
- Chaired a multi-function task team to convert returnable biocide steel totes to one-way disposable totes. A customer tote recycling program was also implemented. The conversion project kicked off in December, 2002 and estimated annual cost savings are \$280M were realized in 2003.
- Chaired a cross-functional company team to develop vacuum/gas flush, inert packaging of pharmaceutical powders to meet competitive market and quality requirements.
- Developed instructional procedures and forms for initiation of new packaging for all ISP production, toll manufactured and resale products and regional repackaging. This procedure will improve service to internal customers by streamlining the package/ regulatory review and selection process.
- Developed a “certified, clean packaging & dispensing system” (poly drum and dip tube) for high purity, electronic grade solvents to eliminate particulate contamination.
- Chairperson, ISP Packaging & Labeling Quality Improvement Team with documented cost savings of \$6.6 MM from 1996 through 2002.
- Assisted Packaging & Labeling QIT to implement \$1.7MM of cost savings and quality improvements in 1996/1997. Received the “President’s Award” as the top Quality Improvement Team in ISP.
- Packaging participant on all corporate acquisition assimilation teams for biocides, silicones, elastomers, oil field, soap bead and alginate businesses.
- Reorganized and managed ISP’s Packaging & Labeling Department and assimilated the Material Safety Data Sheet function for improved efficiency.

**Uniroyal Chemical Co., Inc. (now Chemtura Corp.), Middlebury, CT**  
*Manager, Packaging Programs*

**2/84 - 3/96**

- Chairperson, of the Packaging Excellence Team which generated 1995 cost savings of \$1.1 MM and 6 MM pounds of customer landfill reduction through source reduction and recycling programs (1994, savings were \$1.3 MM and 5.1 MM pounds).
- Member, customer value added teams - Goodyear, Michelin & Cooper Tire, implemented source reduction and returnable package programs.
- Logistics Steering Committee Co-Chairperson, facilitated implementation of CMA Responsible Care Distribution Code of Management Practices.
- Developed packaging and labeling standards manual for resale and toll manufactured products meeting customer and regulatory requirements.
- Responsible for company package compliance with international hazardous material regulations including United Nations/IMO, DOT, IATA and ADR/RID.

**Franklin Electric Company, Inc., Bluffton, IN**  
*Packaging Engineer*

**1978 - 1983**

Responsible for package development and cost improvement programs for a multi-plant manufacturer of fractional and submersible electric motors and service components.

A die cut corrugated carton standardization project generated 1983 cost savings of \$100M.

The project eliminated 25% of packaging inventory and improved product density for storage and shipping savings.

**United Technologies Automotive Group, Dearborn, MI**  
*Packaging Engineer*

**1974 - 1978**

Supervised packaging design and systems for a major manufacturer of automotive wiring harnesses, electrical components and service parts including packaging methods, labor standards, package development and cost savings

#### **EDUCATION & PROFESSIONAL ORGANIZATIONS:**

**Michigan State University - East Lansing, MI**  
*Bachelor of Science Degree, Packaging Engineering*

Institute of Packaging Professionals & Chemical Packaging Committee