

CA-6718

Connecticut

SUMMARY:

Highly innovative certified Sr. Packaging Engineer with extensive experience in managing consumer packaging projects. Unique ability to design creative structures and graphics in support of Sales and Marketing goals. Interacted daily with a cross-functional team on the management of global initiatives. Outstanding successes in achieving project objectives for packaging innovation and process improvement, while reducing cost and meeting deadlines. Demonstrated ability to manage multiple projects, coupled with a willingness to take on new challenges. Reputation for achieving bottom-line results while implementing safe, tested, packaging solutions under the discipline of engineering.

WORK EXPERIENCE:

MAJOR TOOL COMPANY, CT

1993 – 12/2008

Sr. Packaging Engineer for Professional and DIY Hand Tools

- Managed a wide variety of projects from initial concept to prototypes, comps, supplier negotiations, tooling, artwork approvals, pre-production approvals, specifications, manufacturing support, and distribution.
- Managed packaging component suppliers, and global operations resulting in 15% YOY reduction in packaging costs.
- Developed BOMs, specification sheets, prototypes, pricing, and ASTM testing.
- Specify and qualify all packaging and shipping containers for Asian source product.
- Cross-functional leadership role on supply chain cost and complexity reduction projects.
- Contributing member for \$100MM hand tool program introduction at Wal-Mart in 2008.

BIC CORPORATION, Shelton, CT

1990 - 1993

Sr. Graphic Designer for Shavers, Writing Instruments, and Lighters

- Designed graphics for Writing Instruments, Shavers, and Lighters product groups, including the products, packaging, and merchandisers.
- Developed every phase of a project, from initial concept to final production.
- Daily interaction with packaging operations and component suppliers to ensure quality and on-time delivery. \$2.7MM cost-savings in collateral print.
- Responsible for qualifying printing press approvals and established printing quality standards.
- Designed Wavelength Tribals, #1 selling fashion writing instruments according to A.C. Nielsen. Bic Wavelengths accounted for 30% in organic growth in 1992.

RELATED WORK HISTORY

THE WORX GROUP, Prospect, CT

Graphic Designer for advertising agency

Directed photography, created illustrations, logos, and designed graphics for ads, packaging, and collateral materials.

Accounts included Lake Compounce Theme Park, Waterbury Hospital, Job Shop Technology magazine.

LARDIS, McCURDY AND COMPANY, Meriden, CT

Graphic Designer for advertising agency

- Designed graphics for advertising and collateral projects. Accounts included Mott's Foods, Schweppes, and Heublein Importers.

EDUCATION:

CENTRAL CONNECTICUT STATE UNIVERSITY, New Britain, CT

Awarded Bachelor of Arts in Graphic Design

TRAINING:

INSTITUTE OF PACKAGING PROFESSIONALS

Demonstrated professional excellence through education, experience and performance proficiencies in the field of packaging, and by rigorous examination administered by this Institute, has qualified to use the professional certification designation "Certified Packaging Professional (CPP)".

Dale Carnegie Training

SOFTWARE

Artios CAD, Kongsberg table, Pro/E, Adobe Illustrator, Photoshop, Microsoft Office Suite, CAPE

CORE PACKAGING COMPETENCIES

Blisters and Cards	Cartons	Distribution Packaging	Thermoforming
Graphic Design	Bottles	EAS Security Solutions	Plastics
Printing	Closures	Packaging Machinery	Labels and Adhesives
Paperboard	Films	Bar Coding	Sprayers
Blow-molding	Testing	Injection-molding	Supplier negotiations

AWARDS

- (2) U.S. Patents (No. 5,477,964 and No. 6,011,472)
- (2) National Hardware Show's Communication Awards
- (5) Design of the Times Awards
- (9) Stanley "Standout" Awards
- (5) American Graphic Design Awards
- (1) Stanley Team of the Year Award
- (2) Golden Hammer Awards
- (9) Stanley WIN Awards

References and portfolio are available upon request.