# CA-10211

# CAREER SUMMARY

Packaging professional with over 22 years of packaging / process development experience in the food and chemical industries; involving package and material design, equipment engineering, cost estimation, laboratory analysis, and project management. 10 years of progressive managerial responsibilities which include project prioritization, resource allocation, personnel development, project leadership, and strategic packaging programs.

# **BUSINESS EXPERIENCE**

#### A MAJOR FOOD COMPANY – East of the Mississippi Director, Packaging R&D

The position reports to the Vice President, Technology and manages the Technology Packaging Services group which has the responsibility of developing and implementing new package designs and systems, cost reduction and improvements of existing packaging systems used by this major food company, and for providing strategic and emerging packaging trends within both the Consumer and Pet business units. This position is also responsible for the management of 14 packaging personnel and the Dynamic Testing Labs in various company locations. **Key Accomplishments:** 

- Leadership Team for R&D Consolidation: Prior location to new location
- Fruit / Vegetable Produce Growth Packaging Strategy FY09 F&12
- Company 20 oz. Citrus Bowl Introductions (Red Grapefruit / Mixed Citrus)
- Company Fruit Chiller Tubes Introduction (Jan. 09)

# ANOTHER MAJOR FOOD COMPANY - Eastern US

# Senior Manager, Packaging R&D - Foodservice

Management position responsible for all Company Foodservice packaging development within the U.S.; reporting to the Vice President of Research for North America. The position supervises 9 engineers, two specification coordinators, lab technician and interns. Department is responsible for package and graphic design, primary and secondary material selection, equipment development and process integration for growth, productivity, and quality initiatives. Generate and maintain packaging material and printed specifications. Develop strategic packaging programs across core and affiliate foodservice businesses (tomato products, condiments, portion control, frozen Mexican and soup, frozen desserts and appetizers). Responsible for department and project budgets, staff development and succession planning; liaison to Consumer Products Packaging R&D, and other business functions.

## **Key Accomplishments:**

- PPI Packaging R&D / Graphic Arts Integration to Company 2008
- Company Representative to PACE Packaging Executive Conf. Vienna Feb. 2008
- Company North America Foodservice Packaging Strategic Plan FY08 FY10
- 2005 DuPont Silver Award SUP Condiment Packaging
- Design / Implementation of New Packaging Lab for Company Innovation Center
- 2004 IFDA North America Grand Prix Award for New Products 16oz. Upside Down Food Bottle with Non-Removable Cap

## **OSCAR MAYER FOODS** - Madison, WI

**Group Leader, R&D Product Development - Productivity** Supervisor of Product Development research staff responsible for the Core Meats, Club Store and Foodservice divisions of Oscar Mayer. Staff includes 2 PhD meat scientists and two senior scientists focused on generating cost savings thru formulation and innovative meat science technology. Project manager for the Oscar Mayer Food Safety program.

## **Key Accomplishments:**

- \$3MM Annual Savings of New Product Savings Opportunities Generated
- Development of '03 '06 Product Productivity Strategy for Oscar Mayer Core Meats

## 1/03 to 9/03

9/03 to 3/08

3/08 to Present

#### OSCAR MAYER FOODS - Madison, WI

Group Leader, R&D Packaging Dev. (Lunchables/Claussen/BOCA)3/01 - 1/03Group Leader, R&D Packaging Dev. (Core Meats/Club Stores/FS)4/99 - 3/01Associate Technology Principal, R&D Packaging Development7/96 - 4/99

Group Leader was responsible for managing packaging development for one of two Oscar Mayer business units. Transitioned between groups to further business knowledge. Lunchables / Claussen division included 7 engineers and the R&D Packaging Lab (two technicians). The Core Meats division included 10 direct reports, 3 interns, and the R&D Packaging Lab. Project manager for three Oscar Mayer Strategic Supplier Alliances and team leader for the Food Safety program.

Associate Technology Principal role was responsible for development/implementation of new package designs, equipment, and cost reduction projects. The position requires leading and working with multi-discipline teams, as well as assisting with the development of new personnel and interns. Provides packaging expertise throughout Kraft Foods as needed. Promoted to Group Leader in April 1999.

### Key Accomplishments:

## **Group Leader Positions:**

- Development of '02 '05 Packaging Productivity Strategy for Oscar Mayer/Kraft Pizza/Kraft Foodservice Divisions
- Team Leader for Lunchables / Claussen Long Term Growth Team,
- Nabisco Integration Team Nabisco Brand across Lunchables Category
- Food Safety Project Leader (zero pathogens via thermal and chemical treatment) across all Oscar Mayer categories Patent Received
- Slice Pak Packaging Development Strategic Plan (2000 2003)
- Capital Appropriation Team Leader for several strategic Core Meat Packaging/Process installations Associate Technology Principal:
- \$5MM Annual Savings in Cost Reduction projects across Oscar Mayer categories
- Printing/gluing system for pressure sensitive label elimination on Oscar Mayer sliced meat packaging
- Packaging system/materials for an enrobed meat/cheese product
- Supervision/mentoring of Oscar Mayer Research Packaging interns/coop students

#### SIMONS ENGINEERING, INC. - Minneapolis, MN

### **Senior Process Engineer**

First level of direct and sustained supervision of other engineers within Simons Engineering. Responsibilities included packaging and process design, engineering resource allocation, project execution and timing, equipment and construction specifications, preparation of cost estimates, and development of new business opportunities.

# Key Accomplishments:

- Project Leader and designer for Vitamin E liquid and dry bulk packaging systems, including pipe and tank design, pump sizing, and equipment selection
- Conceptual layout, design and equipment selection for an automated pharmaceutical bulk bag discharge system

## **KRAFT FOODS** - Madison, WI

#### Senior Research Engineer, Kraft Foods Engineering

Packaging expert for the Applied Technology group. Responsible for identification and development of new technologies that may be integrated into, or replace, current manufacturing systems across Kraft Foods. Provide strategic competitive advantages and/or major cost reductions as part of current and future business plans.

## **Key Accomplishments:**

- Patented method for bonding cellulose film and continuous manufacture of link meat products
- Alternative methods and equipment modifications for frozen pizza assembly system
- Redesign of the natural cheese slicing/packaging system
- Post-casepack "in-box" package code dating system for Oscar Mayer
- Conceptual design for a flexible, alternative processed cheese fill/carton system

# 11/92 to 9/95

9/95 to 7/96

7/96 to 1/03

### **OSCAR MAYER FOODS** - Madison, WI

### 9/86 to 11/92

### Package Engineer/Research Engineer, R&D Packaging Development

Engineer responsible for developing new package designs and associated equipment from initial concept thru startup. Served as a member of new product development teams; working closely with Marketing, Product Development, Operations, various plant and corporate personnel, and vendors.

### Key Accomplishments:

- Proprietary Shelf Life Extension system for processed meats
- Oscar Mayer Hot Dog Zipper Application integration with Shelf Life Extension system
- Package design and equipment development for Lunchables market research production line
- Packaging Engineer for all Louis Kemp Seafood Co. projects
- Louis Rich Carving Board package design, materials, and equipment selection
- Club Store packaging configurations for Oscar Mayer, Louis Rich, and Louis Kemp products

### **EDUCATION**

1986: Bachelor of Science, Chemical Engineering - University of Missouri-Rolla

2000: Financial Accounting Course - Madison Area Technical College

### **OTHER KEY ACCOMPLISHMENTS**

- 2008: Company Foods Sustainability Steering Committee
- 2008: Packaging and Converting Executive (PACE) Conf. Company Representative (Vienna Feb. 2008)
- 2007: Food and Drug Packaging Food Packager of the Year (Company)
- 2003 to 2008: Company Global Packaging Committee
- 2001 to 2003: Kraft Foods Institute of Technology Steering Committee
- 2001 to 2002: Vice Chair Society of Plastics Engineers New Technology Committee
- 2000 to 2002: Chair Society of Plastics Engineers Flexible Packaging Special Interest Group
  - 2000: Moderator Society of Plastics Engineers ANTEC New Technology Forum
    - 1999: Awarded Food & Drug Packaging Magazine Packaging Innovator of the Decade Award (Kraft Foods)
  - 1998: Kraft Superior Achievement Award Recipient
- 1998 & 2000: Kraft Above and Beyond Award Recipient
- 1994 to 2002: Society of Plastics Engineers New Technology Committee Member
- 1991 to Present: Awarded 7 U.S. Patents, 8 European Patents; One US Pending
- **1988 to Present: Society of Plastics Engineers Member**
- 1986 to Present: American Institute of Chemical Engineers Member

## PERSONAL DEVELOPMENT

- 2006: Driving Profitable Growth Program Carnegie Mellon Tepper School of Business
- 2003: The Art of Strategic Thinking University of Chicago School of Business
- 2003: Design Safety Analysis (product, package, promotions)
- 2002: Improved Selection Through Effective Interviewing
- **1999:** Building Leadership Techniques for Managers
- **1999: DeBono Lateral Thinking**
- 1998: Kraft Foods Institute of Technology Student
- 1997: Managing the Changing Workforce
- 1995: Creativity in Design University of Wisconsin
- 1994: Cheese Technology Short Course University of Wisconsin
- **1993:** Diversity at Work
- 1992: SAI Human Relations and Communication Skills
- 1991: Total Quality Management Introduction & Philosophy
- 1990: Problem Solving/Decision Making/Creative Thinking
- 1988: Barrier Properties and Structure Course Plastics Institute of America
- 1987: Film Extrusion Troubleshooting Seminar

#### COMPUTER TRAINING

AutoCAD Fundamentals, CAPE, TOPS, Word, PowerPoint, Excel, Access, Windows 95, 98, 2000 and XP, Internal Various Company Specification Systems, Ariba